



Arbor Circle Board Meeting
Thursday, December 12, 2024 Noon – 1:30 PM
1560 Leonard St. NE; Grand Rapids, MI 49505
Microsoft Teams option
[Click here to join the meeting](#)

- | | |
|----------------------------------------------------------------------------------------------------------------|--------|
| A. Call to Order, Welcome and Announcements – Freeman | 2 min |
| B. Approval of Board Meeting Minutes of November 14, 2024 – Freeman | 1 min |
| C. Program Presentation – Sheppard <i>Chelsea Tucker, Alison Williams, Jasmine Williams – Child Welfare</i> | 25 min |
| D. Post-election Discussion – Gietzen | 15 min |
| E. Finance Report – Brill Review and Approval of October 2024 Financial Statements | 15 min |
| F. Performance Improvement Report – Walton Client Satisfaction Results FY24 | 10 min |
| G. Committee Reports | |
| 1. Exec. and Finance – Freeman | 2 min |
| 2. Governance – Farrell-Cole | 10 min |
| • Board Performance Summary FY24 | |
| • Board Pairings, Jan-June, 2025 | |
| 3. Community Engagement and Events – Thomas/Burden Hill | 5 min |
| 4. Development – Sieplinga | 2 min |
| 5. Facilities – Nettleton | 2 min |
| 6. Investment – Brill | 2 min |
| H. Other Business | |
| Holiday Gathering – Freeman December 19, 2024, 5:30-8pm | 1 min |
| I. Next Meeting: January 9, 2024, 12-1:30pm; 1560 Leonard NE | |
| J. Meeting Feedback and Adjournment – Freeman | |



Arbor Circle Board Meeting
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LEO Conference Room, 1560 Leonard St NE
Meeting Minutes

Board Members Present via Teams: Regina Hill, Brett Karhoff, Kelley Root, Melina Sinigos, Gwendolyn Thomas.

Board Members Present in Person: Matt Boggiano, Patty Farrell-Cole, Judy Freeman, Sue Mason, Mandice McAllister, Mark Nettleton, Carlos Pava, Pujita Sieplinga, Elliot Talen, B. Donta Truss.

Staff Members Present: Janelle Burden Hill, Marie Brill, Enid Gaddis, Kristin Gietzen, Taylor Greenfield, Tammy Eichberger, Leigh Moerdyke, Zach Yokom.

Board Members Absent: Sonya Hughes.

A. Call to Order, Welcome and Announcements

Mark Nettleton called the meeting to order at 12:01pm. Mark noted that Kristin has lost her voice, so staff and Board Members will be filling in for her pieces of the meeting. Mark welcomed Matt Boggiano to the Board. Mark noted that this would be his final Board Meeting serving in the role of Chair. He shared that it has been a pleasure to serve in this role and expressed gratitude to his fellow Board Members and the Arbor Circle staff.

Mark noted that two Board Members end their service this month – Brett Karhoff and Kelley Root, both of whom have served in Board leadership roles. Mark noted that thank you gifts have been sent to them on behalf of the staff and Board. He then read the following proclamation:

- *Whereas, West Michigan faces many challenges to our community's well-being.*
- *Whereas, Arbor Circle advances mental well-being through counseling and supportive services in partnership with people and communities.*
- *Whereas, Arbor Circle serves over 12,000 individuals and families across 11 counties through the work of 300 employees.*
- *Whereas, community volunteers who comprise the Arbor Circle Board of Directors are key partners in furthering the organization's mission.*
- *Whereas, decisions are always made with the health and safety of all employees and those we serve at the forefront.*
- *Whereas, we acknowledge and thank Brett Karhoff and Kelley Root for their outstanding service on the Arbor Circle Board of Directors.*
- *Now, therefore be it resolved, we, the Arbor Circle Board of Directors, express appreciation and gratitude on behalf of the entire organization to Brett and Kelley for everything they have done to work towards a flourishing community for all.*

Pujita Sieplinga moved and Carlos Pava supported Board approval of the proclamation. The Board approved and the motion carried.



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B. Approval of Board Meeting Minutes of October 10, 2024

B Donta Truss moved and Patty Farrell-Cole supported Board approval of October 2024 Meeting Minutes. The Board approved and the motion carried.

C. Program Presentation: Prevention & Advocacy

Enid Gaddis introduced Leigh Moerdyke, Program Director of the Prevention & Advocacy division, and Zach Yokom, Youth Prevention Services Manager. Enid reviewed where this division falls in the agency organizational chart, and its 12-county service footprint. Leigh shared the utilization impact of the division, as well as the financial impact. The goals of the division are to ensure that youth understand the risk of addiction, to improve positive family connections, and increase quality childcare providers. The team works toward these goals through education and supportive services and community coalition building. Leigh reviewed the team composition and then Zach discussed the key features of their youth prevention programming – including Total Trek Quest, youth leadership, and the day program. He shared a variety of Board engagement opportunities, noting that the most helpful elements are helping to build relationships to both recruit TTQ coaches and to help get our programming into new schools. We have a particular focus on Kentwood, Grand Rapids, and trying to get back into some of the smaller Ottawa county communities that ended programming during COVID19 closures.

D. Finance Report – Review and Approval of Draft September 2024 Financial Statements –

Marie Brill provided the draft for the September 2024 Financial Statement. These are still draft financial statements until the audit is complete in February. We still do have some entries to make to September and we will end the year with a net gain. Net gain for the month is \$269,126 and the net loss YTD is (\$12,229). Arbor Circle Other is where the restricted revenues are being applied from, to the programs, for United Way and other restricted revenues received in the prior year(s). Non-Program services have a net gain of \$517,078 and are \$444,631 above budget year to date. This is mostly due to gain on investments. Program services have a net loss of (\$501,037) and a negative budget variance of (\$526,201) year to date. Total program and non-program services have a net gain of \$16,041 and a negative budget variance of (\$81,570). Outpatient Counseling and Early Childhood have the largest negative budget variances. Child Welfare and Youth Development Services have the largest positive budget variances. On the balance sheet, cash decreased approximately (\$115,000). Accounts receivable increased approximately \$353,000. Accounts payable and accrued wages increased approximately \$207,000. Our Investments and Endowment increased approximately \$48,000.



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| Cash balances for the current and prior two months are: | | | | |
|----------------------------------------------------------------|----------|------------------|------------------|--------------------|
| | | 9/30/24 | 8/31/24 | 7/31/24 |
| Huntington Bank | Checking | \$2,474 | \$2,391 | \$2,318 |
| Macatawa Bank | Checking | \$173,897 | \$290,164 | \$937,782 |
| Raymond James | Savings | \$343,752 | \$342,903 | \$341,485 |
| Independent Bank | Savings | \$4,989 | \$4,801 | \$4,696 |
| Chase Bank | Checking | \$4,206 | \$3,771 | \$3,541 |
| Cash on Hand (Various Locations) | | \$1,081 | \$1,148 | \$1,168 |
| Total Cash Balance | | \$530,398 | \$645,178 | \$1,290,990 |

| Investment balances for the current and prior two months are: | | | |
|----------------------------------------------------------------------|--------------------|--------------------|--------------------|
| | 9/30/24 | 8/31/24 | 7/31/24 |
| Investment Account - Raymond James - long-term | \$2,726,615 | \$2,690,814 | \$2,639,502 |
| Investment Account - Raymond James - short-term | \$2,176,410 | \$2,164,088 | \$2,146,062 |
| Endowment at GRCF* | \$227,604 | \$227,604 | \$227,604 |
| Total Investment Balance | \$5,130,629 | \$5,082,506 | \$5,013,168 |

**In addition to this balance, we also have \$380 held in endowment at GRCF*

| Accounts Receivable Aging Detail: | | | | | |
|------------------------------------------|--------------------|--------------------|------------------|------------------|------------------|
| As of 9/30/2024: | | | | | |
| | Total | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 |
| Client accounts receivable | \$705,555 | \$405,148 | \$114,824 | \$48,600 | \$136,984 |
| Other accounts receivable | \$1,654,164 | \$1,488,299 | \$151,056 | \$6,831 | \$7,978 |
| Total A/R as of 9/30/24 | \$2,359,719 | \$1,893,447 | \$265,880 | \$55,431 | \$144,962 |
| | 100% | 80% | 11% | 2% | 6% |
| Total A/R for prior month | \$2,006,808 | \$1,295,546 | \$401,794 | \$103,897 | \$205,572 |
| | 100% | 65% | 20% | 5% | 10% |
| Total A/R for prior year | \$2,292,885 | \$1,595,875 | \$501,023 | \$57,184 | \$138,801 |
| | 100% | 70% | 22% | 2% | 6% |

There was a question about the possible impact of the Network180 change. Marie shared that they have previously paid us in advance, it will now be a fee for service and reimbursement model. Although this change went into effect November 1, we haven't been able to bill yet so we haven't seen the implications in effect. However, we know that we can't bill until a service is complete, then they have 30 days to pay us, so there may be an up to 60-day delay. We have requested an advance to help with this billing transition, it was authorized and we will pay it back later in the FY, so there will be an impact on our cash totals.



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There was another question about the cash decline in July and August. Marie shared that there were several factors contributing to that drop. We were in the process of spending down several grants so as not to leave cash on the table; we also had payments for the Bridge infrastructure improvements – those will then be billed to DHHS but we had to pay up front; and finally, staff vacations in the summer months always mean that we have a decrease in service productivity and billing.

Pujita Sieplinga moved and Elliot Talen supported Board approval of draft September 2024 financial statements. The Board approved and the motion carried.

E. Annual Meeting Action Items

- Approval of Board Terms - Patty presented the proposal for new three-year terms for:
 - Judy Freeman, third term
 - Sue Mason, third term
 - Gwen Thomas, third term

Mark Nettleton moved and Carlos Pava supported approval of new three-year terms for the Arbor Circle Board of Directors as presented. Motion carried.

- Election of Board Officers – Patty presented the proposed slate of board officers who also make up the Executive Committee:
 - Judy Freeman – Chair
 - B. Donta Truss – Vice Chair
 - Treasurer – Matt Boggiano
 - Secretary – Pujita Sieplinga
 - Member at large – Mark Nettleton

Patty Farrell-Cole moved and Carlos Pava supported approval of the slate of officers for the Arbor Circle Board of Directors as presented. Motion carried.

- Delegation of authority to the Executive Leadership team – Patty presented the recommendation that as officers, Kristin Gietzen, President/CEO and Susan Sheppard, Vice-President/COO, are given the authority to enter into legally binding contracts and agreements on behalf of the Arbor Circle Corporation, in keeping with bylaws provisions and that Marie Brill, Chief Financial Officer be given authority to act in all financial and banking relationships on behalf of the agency.

Pujita Sieplinga moved and Judy Freeman supported approval of the Arbor Circle executive officers' delegated authority as presented. Motion carried.



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- Review of Committee Assignments – Carlos reviewed the FY25 Board terms and committee assignments, available in the Board packet. This was for informational purposes and did not require a vote.
- Review and Approval of Board Manual – in Sonya’s absence, Patty reviewed the proposed changes to the Board Manual, these are changes to section IB, 1C, and ID, to reflect the previously approved changes to Arbor Circle’s mission, vision, and values.

Pujita Sieplinga moved and Elliot Talen supported Board approval of the amended Board Manual as written. Motion carried.

F. Committee Reports

1. Exec. and Finance – Mark shared that the committee set the Board meeting agenda, and reviewed the draft financial statements. They also reviewed the items being voted on today, the program presentations for the 2025 calendar year, and the new YDS grants.
2. Governance – In Sonya’s absence, Patty reviewed the results of the Board Self-Assessment and Feedback survey, highlighting a few areas of positive change, and a few areas where our ratings went down. One Board Member shared that they reserve “strongly agree” only for exceptional areas, so an “agree” rating is not a negative thing. Another pointed out that as a relatively new Board Member they remained neutral in a few areas that they had yet to experience. Overall there were no significant concerns that need to be addressed, but there is always room for improvement. Patty thanked all Board Members for participating, and especially for sharing open ended feedback and Board engagement candidates.

Patty reminded everyone about the Board pairings document and encouraged everyone to connect. Board engagement between now and the end of December will focus on the pairings, Holiday giving, and promoting Growing Together, we’ll revisit the Bridge meals in January.

3. Events – Janelle thanked Dr. Truss and GVSU for hosting the Inaugural Thomas J. Bullock Lecture and shared positive feedback about event attendance and content. The recording of the event is available online.

Janelle announced that our Growing Together event will be held at Wealthy Theatre on Thursday, January 16th at 6pm. We have confirmed Dr. Lisa Lowery as our keynote speaker for the event. Our theme will be on social determinants of health, and how they relate to Dr. King’s final book – Where Do We Go From Here - Chaos or Community? Registration for the event is live, please feel free to share with your networks: [Growing Together: Chaos or Community | Arbor Circle](#)



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The engagement aspect of this committee will be focusing on holiday giving support for the next 2 months. Opportunities are still available for community members to sign up to support a youth, program, or family [Resource Sharing: Holiday Giving Program at Arbor Circle](#)

4. Development – Judy shared that the committee is seeking new sponsor prospects and shared the current sponsor list for review. Since it is annual appeal time we are asking for Board Member support in signing a stack of thank you cards and/or holiday cards. Our annual appeal is in motion and there will be a number of social media posts, please consider sharing on your preferred platforms.
5. Facilities – Mark shared that the committee reviewed the final elements of the Bridge infrastructure improvements. The Outpatient Counseling Center (OCC) is next on deck, that project will include some reconfiguring of group spaces, as well as carpeting, painting, and furniture upgrades. The committee also reviewed options for the Newaygo location, and are looking at a move to White Cloud.
6. Investment – Brett reported that he will remain on this committee as a community member rep. Matt Boggiano will take over as the committee Chair. Steve Starnes with Fiduciary Financial Advisors has also joined the committee as a community rep. The committee met on 10/31, they reviewed the current balances, which are up, and they ensured that allocations align with the investment policy statements. Tami Sytsma will attend the January Board Meeting to give an annual update. The committee meets again 1/28/25.

G. Other Business

- Enid spoke about a resource that she created that has been shared on Arbor Circle social media and is available for Board Members to access and share: Effective Ways to Ease Election Stress <https://heyzine.com/flip-book/d09527d054.html> Several Board Members spoke about anxiety that they and those around them are experiencing as they anticipate negative impacts of election results.
- Judy reminded the Board she and Tom are once again hosting a holiday event for the Board and Arbor Circle Leadership. Partners are welcome to attend. This will be held on December 19th. Please RSVP to Kristin for planning purposes.

H. Next Meeting: December 12, 2024, 12-1:30pm – 1560 Leonard NE.

I. Meeting Feedback and Adjournment – Mark adjourned the meeting at 1:19pm.

Arbor Circle Corporation
Financial Statement Summary
10/31/2024

Net loss for the month is (\$174,285) and the net loss YTD is (\$174,285).

Program and Non-Program Services highlights:

- Arbor Circle Other is where the restricted revenues are being applied from, to the programs, for United Way and other restricted revenues received in the prior year(s).
- Non-Program services have a net loss of (\$50,582) and are (\$50,697) below budget year to date. This is mostly due to loss on investments.
- Program services have a net loss of (\$98,921) and a positive budget variance of \$10,617 year to date. Total program and non-program services have a net loss of (\$149,503) and a negative budget variance of (\$40,080).
- Outpatient Counseling and Community Based Recovery Services have the largest negative budget variances. Child Welfare and Early Childhood have the largest positive budget variances.

On the balance sheet, cash decreased approximately (\$526,000). Accounts receivable increased approximately \$455,000. Accounts payable and accrued wages increased approximately \$176,000. Our Investments and Endowment decreased approximately (\$47,000).

| Cash balances for the current and prior two months are: | | | | |
|----------------------------------------------------------------|----------|-----------------|------------------|------------------|
| | | 10/31/24 | 9/30/24 | 8/31/24 |
| Huntington Bank | Checking | \$2,582 | \$2,474 | \$2,391 |
| Macatawa Bank | Checking | -\$53,378 | \$173,897 | \$290,164 |
| Raymond James | Savings | \$44,471 | \$343,752 | \$342,903 |
| Independent Bank | Savings | \$5,304 | \$4,989 | \$4,801 |
| Chase Bank | Checking | \$4,576 | \$4,206 | \$3,771 |
| Cash on Hand (Various Locations) | | \$1,045 | \$1,081 | \$1,148 |
| Total Cash Balance | | \$4,599 | \$530,398 | \$645,178 |

| Investment balances for the current and prior two months are: | | | |
|----------------------------------------------------------------------|--------------------|--------------------|--------------------|
| | 10/31/24 | 9/30/24 | 8/31/24 |
| Investment Account - Raymond James - long-term | \$2,679,416 | \$2,726,615 | \$2,690,814 |
| Investment Account - Raymond James - short-term | \$2,176,305 | \$2,176,410 | \$2,164,088 |
| Endowment at GRCF* | \$227,604 | \$227,604 | \$227,604 |
| Total Investment Balance | \$5,083,326 | \$5,130,629 | \$5,082,506 |

**In addition to this balance, we also have \$380 held in endowment at GRCF*

| Accounts Receivable Aging Detail: | | | | | |
|------------------------------------------|--------------------|--------------------|------------------|-----------------|------------------|
| As of 10/31/2024: | | | | | |
| | Total | 0 - 30 | 31 - 60 | 61 - 90 | Over 90 |
| Client accounts receivable | \$617,201 | \$296,262 | \$205,408 | \$8,779 | \$106,751 |
| Other accounts receivable | \$2,210,953 | \$1,564,137 | \$605,986 | \$20,754 | \$20,076 |
| Total A/R as of 10/31/24 | \$2,828,154 | \$1,860,400 | \$811,394 | \$29,533 | \$126,827 |
| | 100% | 66% | 29% | 1% | 4% |
| Total A/R for prior month | \$2,373,432 | \$1,910,809 | \$264,243 | \$55,023 | \$143,357 |
| | 100% | 81% | 11% | 2% | 6% |
| Total A/R for prior year | \$2,382,439 | \$1,424,937 | \$736,286 | \$100,269 | \$120,947 |
| | 100% | 60% | 31% | 4% | 5% |

Arbor Circle Corporation
Financial Report for Month Ending October 31, 2024

| Program | FY25 Annual Budget | | | YTD BUDGET | | | YTD ACTUAL | | | Positive/ (Negative) Budget/ Actual |
|-------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------------------------------|
| | 2024-25 Revenue* | 2024-25 Expense* | Net Gain/ (Loss) | 2024-25 Revenue* | 2024-25 Expense* | Net Gain/ (Loss) | 2024-25 Revenue* | 2024-25 Expense* | Net Gain/ (Loss) | |
| 108 Psychiatry | 322,720 | 363,190 | (40,470) | 26,893 | 30,320 | (3,426) | 26,078 | 27,340 | (1,261) | 2,165 |
| 230 OCC Counseling | 2,025,747 | 2,238,922 | (213,175) | 168,912 | 197,575 | (28,662) | 152,360 | 211,157 | (58,797) | (30,134) |
| 231 School Based Services | 1,003,511 | 1,003,511 | 0 | 83,626 | 86,729 | (3,103) | 88,080 | 74,593 | 13,487 | 16,590 |
| 232 Childhood Healing | 631,973 | 631,973 | 0 | 52,664 | 54,095 | (1,430) | 54,655 | 54,655 | 0 | 1,430 |
| 340 AC Counseling-Newaygo | 753,874 | 831,602 | (77,728) | 62,823 | 71,324 | (8,501) | 38,583 | 54,793 | (16,210) | (7,709) |
| 350 Ottawa Outpatient | 425,032 | 400,950 | 24,082 | 35,419 | 34,672 | 748 | 24,656 | 38,502 | (13,845) | (14,593) |
| 355 Allegan Outpatient | 298,195 | 367,063 | (68,868) | 24,850 | 31,553 | (6,704) | 20,626 | 26,602 | (5,976) | 727 |
| 360 Allegan CBRS | 130,622 | 176,149 | (45,527) | 10,885 | 15,128 | (4,243) | 1,528 | 13,445 | (11,917) | (7,674) |
| 371 Jail Services | 593,286 | 572,990 | 20,296 | 49,441 | 49,417 | 23 | 48,551 | 49,568 | (1,017) | (1,040) |
| 375 Reentry Support | 107,950 | 116,794 | (8,844) | 8,996 | 10,154 | (1,158) | 8,118 | 8,562 | (444) | 714 |
| 380 Muskegon Outpatient | 199,575 | 211,429 | (11,854) | 16,631 | 17,825 | (1,193) | 25,454 | 21,155 | 4,300 | 5,493 |
| 381 Muskegon Recovery Management | 325,880 | 325,880 | 0 | 27,157 | 28,097 | (940) | 24,133 | 28,089 | (3,956) | (3,015) |
| 410 Parent Nurturing Service | 136,666 | 120,891 | 15,775 | 11,389 | 10,403 | 986 | 17,664 | 5,259 | 12,405 | 11,419 |
| 411 Infant Toddler Development | 1,506,929 | 1,557,112 | (50,183) | 125,577 | 134,371 | (8,794) | 118,628 | 134,141 | (15,513) | (6,719) |
| 416 Strong Beginnings | 295,036 | 315,821 | (20,785) | 24,586 | 27,215 | (2,628) | 22,909 | 25,042 | (2,133) | 495 |
| 475 Healthy Families | 800,523 | 800,523 | 0 | 66,710 | 68,628 | (1,918) | 77,737 | 77,737 | 0 | 1,918 |
| 495 Family Engagement Team | 492,159 | 545,424 | (53,265) | 41,013 | 46,677 | (5,664) | 36,279 | 47,022 | (10,743) | (5,079) |
| 496 Women's Case Management | 453,105 | 464,117 | (11,012) | 37,759 | 39,920 | (2,161) | 29,798 | 29,750 | 48 | 2,209 |
| 497 Recovery Management Service | 190,295 | 225,776 | (35,481) | 15,858 | 19,441 | (3,583) | 14,197 | 21,377 | (7,181) | (3,597) |
| 530 The Bridge | 1,013,724 | 1,077,914 | (64,190) | 84,477 | 91,359 | (6,882) | 92,064 | 89,270 | 2,794 | 9,676 |
| 531 Outreach | 762,243 | 758,059 | 4,184 | 63,520 | 65,222 | (1,702) | 81,016 | 82,766 | (1,750) | (48) |
| 533 Supportive Housing | 855,320 | 808,832 | 46,488 | 71,277 | 68,738 | 2,539 | 65,513 | 66,620 | (1,106) | (3,645) |
| 610 Community Organizing | 422,277 | 422,277 | 0 | 35,190 | 36,201 | (1,012) | 31,353 | 31,353 | 0 | 1,012 |
| 611 Parent Education | 223,732 | 223,732 | 0 | 18,644 | 19,208 | (563) | 13,545 | 13,545 | (0) | 563 |
| 614 Child Primary Prevention | 93,041 | 93,041 | 0 | 6,420 | 6,623 | (203) | 11,631 | 11,631 | 0 | 203 |
| 615 Youth Prevention | 577,658 | 577,658 | 0 | 48,138 | 49,605 | (1,467) | 52,208 | 49,663 | 2,545 | 4,012 |
| 781 WrapAround | 1,193,677 | 1,104,380 | 89,297 | 99,473 | 94,960 | 4,513 | 63,372 | 82,847 | (19,475) | (23,988) |
| 786 CLS/Respite | 126,320 | 111,111 | 15,209 | 2,379 | 3,915 | (1,537) | 4,319 | 5,235 | (916) | 620 |
| 787 Kent School Services Network | 1,045,110 | 1,001,612 | 43,498 | 87,092 | 86,241 | 851 | 90,052 | 93,996 | (3,944) | (4,795) |
| 791 Behavioral Health Home | 3,016,049 | 2,954,088 | 61,961 | 251,337 | 253,662 | (2,325) | 280,640 | 257,719 | 22,921 | 25,245 |
| 820 Foster Care | 2,025,737 | 1,754,327 | 271,410 | 118,070 | 132,204 | (14,134) | 116,122 | 86,102 | 30,021 | 44,155 |
| 822 Adoption | 317,372 | 315,339 | 2,033 | 26,448 | 26,979 | (532) | 16,499 | 26,783 | (10,285) | (9,753) |
| 823 CASA | 226,400 | 248,182 | (21,782) | 18,867 | 22,897 | (4,030) | 20,978 | 21,952 | (974) | 3,057 |
| 932 Great Start to Quality | 756,025 | 756,025 | 0 | 63,002 | 63,704 | (702) | 75,682 | 75,682 | 0 | 702 |
| Total Program Services | 23,347,765 | 23,476,695 | (128,931) | 1,885,525 | 1,995,062 | (109,538) | 1,845,028 | 1,943,949 | (98,921) | 10,617 |
| 102 Corporate Development | 237,500 | 411,760 | (174,260) | 8,708 | 34,075 | (25,367) | 109,203 | 118,163 | (8,960) | 16,406 |
| 103 Investments | 296,000 | 20,000 | 276,000 | 24,667 | 1,667 | 23,000 | (40,294) | 5,289 | (45,583) | (68,583) |
| 210 Leonard Buildings | 114,049 | 83,232 | 30,817 | 9,504 | 7,023 | 2,481 | 9,504 | 5,543 | 3,961 | 1,480 |
| Total Non-Program Services | 647,549 | 514,992 | 132,557 | 42,879 | 42,765 | 115 | 78,413 | 128,995 | (50,582) | (50,697) |
| Total Program/Non-Program Services | 23,995,314 | 23,991,688 | 3,626 | 1,928,404 | 2,037,827 | (109,423) | 1,923,441 | 2,072,944 | (149,503) | (40,080) |
| 104 Arbor Circle Other | 0 | 0 | 0 | (11,025) | 0 | (11,025) | (26,099) | (1,317) | (24,782) | (13,758) |
| Total Net Income (Loss) | 23,995,314 | 23,991,688 | 3,626 | 1,917,379 | 2,037,827 | (120,448) | 1,897,342 | 2,071,627 | (174,285) | (53,837) |

*Budget effective 10/01/24

Arbor Circle Corporation
Financial Summary By Program and Non-Program Services
For Month Ending October 31, 2024

| | FY25 Annual Budget | | | YTD BUDGET | | | YTD ACTUAL | | | Positive/ (Negative) Budget/ Actual |
|--------------------------------------------------------------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|----------------------------------------------|
| | 2024-25 Revenue | 2024-25 Expense | Net Gain/ (Loss) | 2024-25 Revenue | 2024-25 Expense | Net Gain/ (Loss) | 2024-25 Revenue | 2024-25 Expense | Net Gain/ (Loss) | |
| Program Services | | | | | | | | | | |
| Psychiatry (108) | 322,720 | 363,190 | (40,470) | 26,893 | 30,320 | (3,426) | 26,078 | 27,340 | (1,261) | 2,165 |
| Outpatient Counseling (230-355, 380) | 5,337,907 | 5,685,450 | (347,543) | 444,926 | 493,772 | (48,846) | 404,414 | 481,455 | (77,041) | (28,195) |
| Community Based Recovery Services (360-375, 381, 495-497) | 2,293,297 | 2,427,130 | (133,833) | 191,108 | 208,833 | (17,725) | 162,604 | 197,813 | (35,209) | (17,484) |
| Early Childhood (410-475) | 2,739,154 | 2,794,347 | (55,193) | 228,263 | 240,617 | (12,354) | 236,938 | 242,179 | (5,241) | 7,113 |
| Youth Development Services (530-533) | 2,631,288 | 2,644,806 | (13,518) | 219,274 | 225,320 | (6,046) | 238,593 | 238,655 | (62) | 5,984 |
| Prevention and Advocacy (610-615, 932) | 2,072,733 | 2,072,733 | 0 | 171,394 | 175,342 | (3,948) | 184,419 | 181,873 | 2,545 | 6,493 |
| Family Based Services (781-791) | 5,381,157 | 5,171,192 | 209,965 | 440,282 | 438,779 | 1,503 | 438,383 | 439,797 | (1,414) | (2,917) |
| Child Welfare (820-823) | 2,569,509 | 2,317,848 | 251,661 | 163,385 | 182,080 | (18,696) | 153,599 | 134,837 | 18,763 | 37,458 |
| | | | | | | | | | | |
| Total Program Services | 23,347,765 | 23,476,695 | (128,931) | 1,885,525 | 1,995,062 | (109,538) | 1,845,028 | 1,943,949 | (98,921) | 10,617 |
| | | | | | | | | | | |
| Non-Program Services | | | | | | | | | | |
| Corporate Development (102) | 237,500 | 411,760 | (174,260) | 8,708 | 34,075 | (25,367) | 109,203 | 118,163 | (8,960) | 16,406 |
| Investments (103) | 296,000 | 20,000 | 276,000 | 24,667 | 1,667 | 23,000 | (40,294) | 5,289 | (45,583) | (68,583) |
| Leonard building (rental) (210) | 114,049 | 83,232 | 30,817 | 9,504 | 7,023 | 2,481 | 9,504 | 5,543 | 3,961 | 1,480 |
| | | | | | | | | | | |
| Total Non-Program Services | 647,549 | 514,992 | 132,557 | 42,879 | 42,765 | 115 | 78,413 | 128,995 | (50,582) | (50,697) |
| | | | | | | | | | | |
| Total Program and Non-Program Services | 23,995,314 | 23,991,688 | 3,626 | 1,928,404 | 2,037,827 | (109,423) | 1,923,441 | 2,072,944 | (149,503) | (40,080) |
| | | | | | | | | | | |
| Arbor Circle Other (104)** | 0 | - | 0 | (11,025) | - | (11,025) | (26,099) | (1,317) | (24,782) | (13,758) |
| Total net income (loss) | 23,995,314 | 23,991,688 | 3,626 | 1,917,379 | 2,037,827 | (120,448) | 1,897,342 | 2,071,627 | (174,285) | (53,837) |

*Budget effective 10/01/24

**Arbor Circle Other includes revenue transfers for United Way and other funding recognized and recorded in prior fiscal year(s).

Arbor Circle Corporation
Year to Year Financial Summary
For Month Ending October 31, 2024

| | FY25 YTD ACTUAL - Current Year | | | FY24 YTD ACTUAL - Prior Year | | | Variance |
|--------------------------------------------------------------|--------------------------------|--------------------|---------------------|------------------------------|--------------------|---------------------|-----------------|
| | 2024-25 Revenue | 2024-25 Expense | Net Gain/ (Loss) | 2023-24 Revenue | 2023-24 Expense | Net Gain/ (Loss) | |
| Program Services | | | | | | | |
| Psychiatry (108) | 26,078 | 27,340 | (1,261) | 15,840 | 29,620 | (13,780) | 12,518 |
| Outpatient Counseling (230-355, 380) | 404,414 | 481,455 | (77,041) | 255,558 | 381,670 | (126,112) | 49,071 |
| Community Based Recovery Services (360-375, 381, 495-497) | 162,604 | 197,813 | (35,209) | 157,179 | 174,900 | (17,722) | (17,487) |
| Early Childhood (410-475) | 236,938 | 242,179 | (5,241) | 195,617 | 221,470 | (25,854) | 20,613 |
| Youth Development Services (530-533) | 238,593 | 238,655 | (62) | 171,097 | 173,098 | (2,001) | 1,939 |
| Prevention and Advocacy (610-615, 932) | 184,419 | 181,873 | 2,545 | 169,579 | 168,474 | 1,105 | 1,440 |
| Family Based Services (781-791) | 438,383 | 439,797 | (1,414) | 410,181 | 371,780 | 38,401 | (39,815) |
| Child Welfare (820-823) | 153,599 | 134,837 | 18,763 | 195,674 | 168,846 | 26,828 | (8,066) |
| Total Program Services | 1,845,028 | 1,943,949 | (98,921) | 1,570,725 | 1,689,859 | (119,134) | 20,213 |
| Non-Program Services | | | | | | | |
| Corporate Development (102) | 109,203 | 118,163 | (8,960) | 27,106 | 24,891 | 2,214 | (11,175) |
| Investments (103) | (40,294) | 5,289 | (45,583) | (41,322) | 4,349 | (45,671) | 88 |
| Leonard building (rental) (210) | 9,504 | 5,543 | 3,961 | 9,227 | 5,245 | 3,982 | (21) |
| Total Non-Program Services | 78,413 | 128,995 | (50,582) | (4,989) | 34,486 | (39,475) | (11,107) |
| Total Program and Non-Program Services | 1,923,441 | 2,072,944 | (149,503) | 1,565,736 | 1,724,344 | (158,608) | 9,105 |
| Arbor Circle Other (104)** | (26,099) | (1,317) | (24,782) | (11,158) | (927.83) | (10,231) | (14,552) |
| Total net income (loss) | 1,897,342 | 2,071,627 | (174,285) | 1,554,578 | 1,723,417 | (168,839) | (5,447) |

**Arbor Circle Other includes revenue transfers for United Way and other funding recognized and recorded in prior fiscal year(s).

| | YEAR TO DATE | |
|-----------------------------------------|----------------------|----------------------|
| | ACTUAL | PRIOR PERIOD |
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash & Cash Equivalents-Other | (704.86) | 525,409.20 |
| Cash & Cash Equivalents-Saving | 5,304.26 | 4,989.26 |
| Accts Receivable - Federal | 301,927.47 | 229,360.10 |
| Accts Rec - N180/CMH Other | 293,113.17 | 301,568.74 |
| Accts Receivable - DHS (FIA) | 352,881.47 | 225,403.45 |
| Accts Receivable - Grants | 605,001.67 | 327,586.89 |
| Accts Receivable - FC/Adoption | 132,389.01 | 145,058.95 |
| Accts Receivable - Other | 525,639.95 | 508,556.92 |
| A/R - Client Billings | 617,200.79 | 635,897.42 |
| Promise to Give - United Way | 90,492.35 | 92,750.68 |
| AR Medicaid Outreach | 66,311.63 | 66,311.63 |
| Prepaid Expenses and Other | 316,841.56 | 326,132.86 |
| Right of Use Asset | 297,611.14 | 297,611.14 |
| TOTAL CURRENT ASSETS | 3,604,009.61 | 3,686,637.24 |
| FIXED ASSETS | | |
| Property and Equipment | 5,796,446.53 | 5,796,446.53 |
| Accumulated Depreciation | 2,884,399.05 | 2,866,640.39 |
| Construction in Progress | .00 | .00 |
| TOTAL FIXED ASSETS | 2,912,047.48 | 2,929,806.14 |
| OTHER ASSETS | | |
| Investments - Long Term | 2,679,416.46 | 2,726,614.66 |
| Investments - Short Term | 2,176,305.34 | 2,176,409.90 |
| GRCF Endowment | 203,354.29 | 203,354.29 |
| GRCF - Spendable Balance | 24,250.00 | 24,250.00 |
| TOTAL OTHER ASSETS | 5,083,326.09 | 5,130,628.85 |
| TOTAL ASSETS | 11,599,383.18 | 11,747,072.23 |
| LIABILITIES AND NET ASSETS | | |
| LIABILITIES | | |
| Accounts Payable | 465,559.27 | 493,864.81 |
| Current Portion OCC Loan | 47,864.75 | 47,723.57 |
| Current Portion Leonard Loan | 39,796.68 | 39,679.30 |
| Current Lease Liability | 98,155.62 | 98,155.62 |
| Accrued Wages & Payroll Taxes | 620,849.43 | 416,085.79 |
| Deferred Revenue | 390,399.21 | 533,024.81 |
| TOTAL CURRENT LIABILITIES | 1,662,624.96 | 1,628,533.90 |
| LT Portion OCC Loan | 920,023.89 | 924,116.13 |
| LT Portion Leonard Bldg Loan | 764,947.19 | 768,349.65 |
| LT Portion Lease Liability | 189,340.52 | 189,340.52 |
| YAS Fiduciary Funds | 2,611.54 | 2,611.54 |
| LYL | 2,764.64 | 2,764.64 |
| LT Security Deposit | 7,488.00 | 7,488.00 |
| TOTAL LONG TERM LIABILITIES | 1,887,175.78 | 1,894,670.48 |
| TOTAL LIABILITIES | 3,549,800.74 | 3,523,204.38 |
| DEFERRED REVENUE | | |
| Board Design Future Yr U.W. | .00 | .00 |
| Deferred Revenue | .00 | .00 |
| Deferred Medicaid Outreach | .00 | .00 |
| TOTAL DEFERRED REVENUE | .00 | .00 |
| NET ASSETS | | |
| Permanently Restricted | 203,354.29 | 203,354.29 |
| Temporarily Restricted | 276,084.34 | 202,183.72 |
| Board Designated Net Assets | .00 | .00 |
| Unrestricted Net Assets -Prior | 7,744,429.22 | 7,642,433.48 |
| NET ASSETS (CURRENT YEAR) | (174,285.41) | 175,896.36 |
| TOTAL NET ASSETS | 8,049,582.44 | 8,223,867.85 |
| TOTAL LIABILITIES AND NET ASSETS | 11,599,383.18 | 11,747,072.23 |

Arbor Circle Corporation
INCOME STATEMENT

OCTOBER 31, 2024

| | PERIOD TO DATE | YEAR TO DATE | BUDGET | PERCENT |
|-------------------------------------|---------------------|---------------------|---------------------|-----------------|
| | OCTOBER | ANNUAL Y-T-D | Y-T-D | OF BUDGET |
| REVENUE: | | | | |
| Network 180 Grants | 535,457.35 | 535,457.35 | 515,866.87 | 103.80 |
| Other County/State Depts | 462,998.15 | 462,998.15 | 418,821.44 | 110.55 |
| Federal Government Revenue | 176,223.29 | 176,223.29 | 148,158.16 | 118.94 |
| United Way Community Care | 11,124.49 | 11,124.49 | 10,725.16 | 103.72 |
| United Way Designated | 2,884.34 | 2,884.34 | 416.67 | 692.24 |
| Medicaid Outreach Revenue | .00 | .00 | .00 | .00 |
| Other Grants | 300,525.24 | 300,525.24 | 294,122.96 | 102.18 |
| Total Contractual Revenues | 1,489,212.86 | 1,489,212.86 | 1,388,111.26 | 107.28 |
| Service Reimbursements | | | | |
| Medicaid Reimbursements | 52,450.00 | 52,450.00 | 46,177.40 | 113.58 |
| Medicare Reimbursements | 5,985.00 | 5,985.00 | 9,205.58 | 65.01 |
| Government Reimbursements | 8,741.17 | 8,741.17 | 8,895.42 | 98.27 |
| Commercial Insurances | 116,554.36 | 116,554.36 | 166,435.19 | 70.03 |
| Client Pay | 20,989.88 | 20,989.88 | 11,767.59 | 178.37 |
| CMH Fees-Other | 507.12 | 507.12 | 6,695.16 | 7.57 |
| CMH Fee for Service | 224,773.78 | 224,773.78 | 345,057.51 | 65.14 |
| Discretionary Reimbursements | 1,556.65 | 1,556.65 | 3,694.49 | 42.13 |
| Contractual Allowances | (21,223.37) | (21,223.37) | (107,881.85) | 19.67 |
| Total Service Reimbursements | 410,334.59 | 410,334.59 | 490,046.49 | 83.73 |
| Fund-raising | | | | |
| Donations | 26,592.96 | 26,592.96 | 8,338.75 | 318.91 |
| United Way Transfer | (11,124.49) | (11,124.49) | (11,024.69) | 100.91 |
| Special Events | 5,000.00 | 5,000.00 | .00 | .00 |
| Total Fund-raising Revenues | 20,468.47 | 20,468.47 | (2,685.94) | (762.06) |
| Other | | | | |
| Donated Goods and Services | 7,638.43 | 7,638.43 | 5,708.34 | 133.81 |
| Miscellaneous | 1,245.00 | 1,245.00 | 2,611.33 | 47.68 |
| Interest and Dividend Income | 267.18 | 267.18 | 333.33 | 80.15 |
| Rental Income | 9,504.10 | 9,504.10 | 9,504.08 | 100.00 |
| Total Other Revenues | 18,654.71 | 18,654.71 | 18,157.08 | 102.74 |
| TOTAL REVENUES | 1,938,670.63 | 1,938,670.63 | 1,893,628.89 | 102.38 |

Arbor Circle Corporation
INCOME STATEMENT

OCTOBER 31, 2024

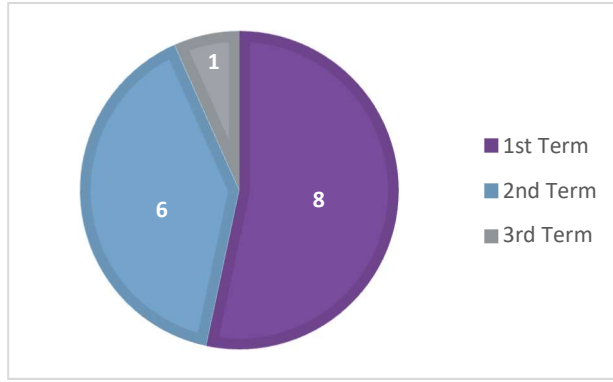
| | PERIOD TO DATE | YEAR TO DATE | BUDGET Y-T-D | PERCENT OF BUDGET |
|-------------------------------------------|---------------------|---------------------|---------------------|----------------------|
| | OCTOBER | ANNUAL Y-T-D | | |
| EXPENDITURES: | | | | |
| Salaries | 1,352,519.42 | 1,352,519.42 | 1,328,309.40 | 101.82 |
| FICA | 94,858.32 | 94,858.32 | 110,294.02 | 86.00 |
| Unemployment | 173.90 | 173.90 | 223.17 | 77.92 |
| Workman's Compensation | 8,284.32 | 8,284.32 | 7,999.99 | 103.55 |
| Health/Dental/Vision Insurance | 144,415.92 | 144,415.92 | 140,000.00 | 103.15 |
| Disability/Life Insurance | 9,485.60 | 9,485.60 | 9,166.67 | 103.48 |
| Pension | 36,181.39 | 36,181.39 | 31,684.75 | 114.19 |
| Other Employee Benefits | (3.31) | (3.31) | 3,133.35 | (.11) |
| Contracted Svcs Direct | 28,125.00 | 28,125.00 | 28,639.87 | 98.20 |
| Contracted Svcs Indirect | 120,950.90 | 120,950.90 | 49,643.31 | 243.64 |
| Sent To Collection | .00 | .00 | 916.66 | .00 |
| Recovery Sent to Collection | .00 | .00 | .00 | .00 |
| Calc Doubtful Acct Allowance | .00 | .00 | .00 | .00 |
| Write-Off Expense | 2,930.77 | 2,930.77 | 6,000.01 | 48.85 |
| Respite Services Purchased | 2,564.96 | 2,564.96 | 875.00 | 293.14 |
| Client Discretionary | 50,570.02 | 50,570.02 | 67,237.33 | 75.21 |
| Client Transportation | 2,656.43 | 2,656.43 | 2,289.71 | 116.02 |
| Operating Supplies | 2,934.84 | 2,934.84 | 28,292.28 | 10.37 |
| Occupancy Expenses | 55,001.45 | 55,001.45 | 47,620.02 | 115.50 |
| Office Supplies | 2,072.65 | 2,072.65 | 1,602.11 | 129.37 |
| Printing | .00 | .00 | 971.26 | .00 |
| Telephone | 15,803.97 | 15,803.97 | 16,161.92 | 97.79 |
| Postage | 420.23 | 420.23 | 536.28 | 78.36 |
| Dues and Subscriptions | 24,944.98 | 24,944.98 | 34,051.78 | 73.26 |
| Events | 7,558.04 | 7,558.04 | 1,520.84 | 496.96 |
| Recruitment & Advertising | 198.70 | 198.70 | 8,379.19 | 2.37 |
| Public Awareness | .00 | .00 | 375.00 | .00 |
| Insurance Expense | 10,018.73 | 10,018.73 | 10,018.76 | 100.00 |
| Staff Travel | 50,263.63 | 50,263.63 | 48,064.65 | 104.58 |
| Miscellaneous | 1,093.15 | 1,093.15 | 1,520.84 | 71.88 |
| Equipment Purchases | 1,042.49 | 1,042.49 | 6,095.98 | 17.10 |
| Conferences | 10,806.09 | 10,806.09 | 15,501.32 | 69.71 |
| Donated Goods & Services | 7,638.43 | 7,638.43 | 5,708.34 | 133.81 |
| Billing Support | .00 | .00 | .00 | .00 |
| Program Support | .00 | .00 | .00 | .00 |
| Administration | .00 | .00 | .00 | .00 |
| TOTAL EXPENDITURES | 2,043,511.02 | 2,043,511.02 | 2,012,833.81 | 101.52 |
| OPERATING INCOME (LOSS) | (104,840.39) | (104,840.39) | (119,204.92) | 87.95 |
| Other (Revenues)/Expenses | | | | |
| Depreciation Building & Improv | 11,912.48 | 11,912.48 | 11,543.83 | 103.19 |
| Depreciation Equipment | 5,684.00 | 5,684.00 | 6,517.37 | 87.21 |
| Mortgage Interest Expense | 5,265.44 | 5,265.44 | 5,265.40 | 100.00 |
| Investment Fees | 5,289.07 | 5,289.07 | 1,666.67 | 317.34 |
| Investment Interest Income | (3,104.17) | (3,104.17) | (7,083.33) | 43.82 |
| Unrealized (Gain) Loss Invest. | 44,398.20 | 44,398.20 | (16,666.67) | (266.39) |
| TOTAL OTHER (REVENUES)/EXPENSES | 69,445.02 | 69,445.02 | 1,243.27 | 5,585.67 |
| NET REVENUES OVER/(UNDER) EXPENSES | (174,285.41) | (174,285.41) | (120,448.19) | 144.70 |
| | | | | |
| BASE PERCENTAGE: | 25.00 | 25.00 | 25.00 | 100.00 |

Arbor Circle Corporation
Statement of Cash Flows
For the Month Ended October 31, 2025

| Cash flows from operating activities | ACTUAL | YTD |
|------------------------------------------------------------------------------------------------------|---------------------|---------------------|
| Change in net assets | \$ (174,285) | \$ (174,285) |
| Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities | | |
| Depreciation | \$ 17,759 | \$ 17,759 |
| Changes in operating assets and liabilities which provided (used) cash | | |
| Receivables | \$ (454,721) | \$ (454,721) |
| Prepaid expenses | \$ 9,291 | \$ 9,291 |
| Accounts payable | \$ (28,306) | \$ (28,306) |
| Fiduciary funds | \$ - | \$ - |
| Accrued wages and payroll taxes | \$ 204,764 | \$ 204,764 |
| Change in Lease Liability | \$ - | \$ - |
| Unearned/Deferred Revenue | \$ (140,367) | \$ (140,367) |
| Net cash provided by (used in) operating activities | \$ (565,866) | \$ (565,866) |
| Cash flows from investing activities | | |
| Addition of Property and Equipment | \$ - | \$ - |
| Disposal of Property and Equipment | \$ - | \$ - |
| Arbor Circle Endowment | \$ - | \$ - |
| Investment (Income)/Loss | \$ 47,303 | \$ 47,303 |
| Purchase of Investments | \$ - | \$ - |
| Net cash provided by (used in) investing activities | \$ 47,303 | \$ 47,303 |
| Cash flows from financing activities | | |
| OCC loan | \$ (3,951) | \$ (3,951) |
| Leonard Buildings loan | \$ (3,285) | \$ (3,285) |
| Net cash provided by (used in) financing activities | \$ (7,236) | \$ (7,236) |
| Net increase (decrease) in cash and cash equivalents | \$ (525,799) | \$ (525,799) |
| Cash and cash equivalents, beginning of month | \$ 530,398 | \$ 530,398 |
| Cash and cash equivalents, end of month | \$ 4,599 | \$ 4,599 |

Annual Board Member Statement of Participation and Commitment
CUMULATIVE SUMMARY FY24

Board Membership During FY24

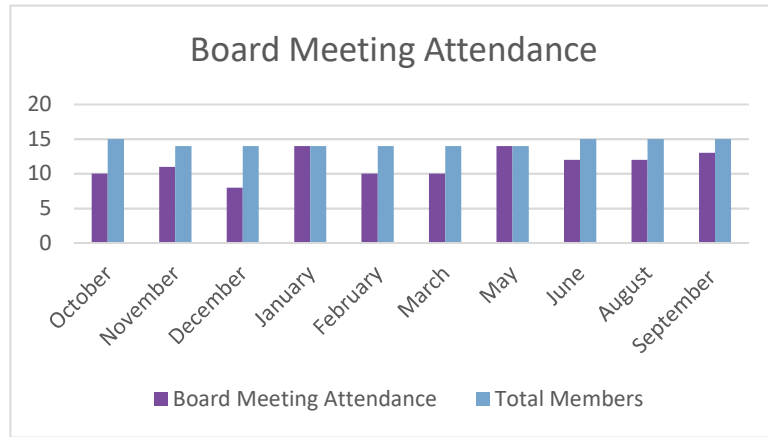


Board Meeting Attendance

Attendance Summary:

Overall attendance rate: 79%

Board goal: 70%

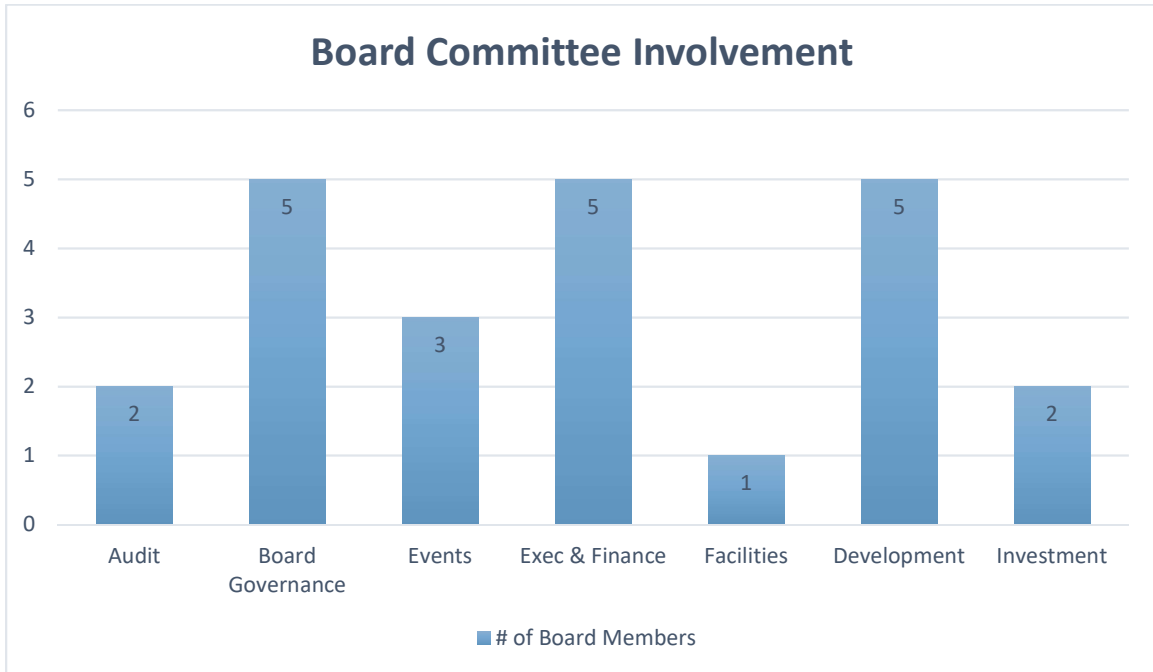


| Month | # in attendance | Total # | Notes |
|-----------|-----------------|---------|---------------------------------------|
| October | 10 | 15 | John, Bincy, and Renoulte ended terms |
| November | 11 | 14 | Mandice and Sonya began terms |
| December | 8 | 14 | |
| January | 14 | 14 | |
| February | 10 | 14 | |
| March | 10 | 14 | |
| May | 14 | 14 | |
| June | 12 | 15 | Melina began term |
| August | 12 | 15 | |
| September | 13 | 15 | |



Board Committee Involvement

Board Goal: All Members actively serve on at least one Board Committee.



Participation in Events and Activities

Board Goal: Attend as many of the organization's fundraising events as possible.

| Event | # of Board Participants | Notes |
|-----------------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------|
| Holiday Giving | 4 | Family and program sponsorships |
| Growing Together (Kent) | 4 | |
| Spring Forward (Kent) | 13 | |
| Seeds of Support (Ottawa) | 3 | |
| VanDyk Golf n Give (Kent) | 6 | Participated as golfers, attendees, recruited additional teams, and provided silent auction donations. |
| End of Summer Celebration (Bridge Open House) | 6 | |

Other engagement:

- Dr. Martin Luther King Jr. Day community message
- Statements for articles and social media outreach
- Invited Arbor Circle leadership staff to attend community events as their guests.



Board Member Giving

Board Goal: all Board Members will make an annual financial contribution within personal means.

Individual Board Gifts

Gifts made in the period October 1, 2023 – September 30, 2024

| Giving Category | FY24 | FY23 |
|----------------------------------------------------------------|-------------|-------------|
| Total Board Giving: | \$13,585.16 | \$14,780.79 |
| Number of Board Donors: | 14 | 14 |
| Board Member Giving Rate (out of 15 Board Members in both FYs) | 93% | 93% |
| Number of monthly recurring givers | 3 | 4 |

Board Leveraged Gifts

Gifts made in the period October 1, 2023 – September 30, 2024

| Gift Type | Dollars Secured | Number of Board Members who Secured Sponsorships |
|-------------------|-----------------|--------------------------------------------------|
| Sponsorships | \$18,000 | 6 |
| Matched gifts | \$0 | 0 |
| Giving Campaigns: | \$0 | 0 |
| Grant Support: | \$20,000 | 1 |



Arbor Circle Board Pairings

January - June, 2025

Jan

| | |
|----------------|--------------------|
| Judy Freeman | Pujita Sieplinga |
| Donta Truss | Elliot Talen |
| Matt Boggiano | Mandice McAllister |
| Mark Nettleton | Patty Farrell-Cole |
| Sue Mason | Regina Hill |
| Carlos Pava | Melina Sinigos |
| Sonya Hughes | Gwen Thomas |

April

| | |
|------------------|--------------------|
| Judy Freeman | Patty Farrell-Cole |
| Donta Truss | Carlos Pava |
| Matt Boggiano | Sue Mason |
| Mark Nettleton | Mandice McAllister |
| Pujita Sieplinga | Sonya Hughes |
| Gwen Thomas | Melina Sinigos |
| Elliot Talen | Regina Hill |

Feb

| | |
|----------------|--------------------|
| Judy Freeman | Matt Boggiano |
| Donta Truss | Regina Hill |
| Mark Nettleton | Sonya Hughes |
| Elliot Talen | Patty Farrell-Cole |
| Carlos Pava | Pujita Sieplinga |
| Sue Mason | Melina Sinigos |
| Gwen Thomas | Mandice McAllister |

May

| | |
|--------------------|--------------------|
| Judy Freeman | Sonya Hughes |
| Donta Truss | Gwen Thomas |
| Matt Boggiano | Pujita Sieplinga |
| Melina Sinigos | Regina Hill |
| Mark Nettleton | Elliot Talen |
| Patty Farrell-Cole | Carlos Pava |
| Sue Mason | Mandice McAllister |

Mar

| | |
|------------------|--------------------|
| Judy Freeman | Sue Mason |
| Donta Truss | Matt Boggiano |
| Pujita Sieplinga | Melina Sinigos |
| Mark Nettleton | Regina Hill |
| Elliot Talen | Mandice McAllister |
| Carlos Pava | Sonya Hughes |
| Gwen Thomas | Patty Farrell-Cole |

June

| | |
|------------------|--------------------|
| Judy Freeman | Carlos Pava |
| Pujita Sieplinga | Patty Farrell-Cole |
| Donta Truss | Sonya Hughes |
| Regina Hill | Mandice McAllister |
| Elliot Talen | Gwen Thomas |
| Mark Nettleton | Sue Mason |
| Matt Boggiano | Melina Sinigos |



**arbor circle board of directors
contact information**

| Name | Board Position | Phone | Email |
|--------------------|-----------------|------------------------------------------------|--------------------------------------------------------------------------------|
| Judy Freeman | Chair | Home: (616) 456-0535 Cell: (616) 340-1529 | judyfw@comcast.net |
| B. Donta Truss | Vice-Chair | Cell: (706) 573-1972 Work: (616) 331-2500 | trussd@gvsu.edu |
| Matt Boggiano | Treasurer | Work: (616) 949-3200 Cell: (616) 481-8851 | mboggiano@hungerford.com |
| Pujita Sieplinga | Secretary | Cell: (616) 309-9064 | pujitajoy@gmail.com |
| Mark Nettleton | Member-at-Large | Work: (616) 632-8048 Cell: (616) 745-0731 | mnettleton@mikameyers.com |
| Patty Farrell-Cole | Director | Cell: (517) 899-0920 | Patty.FarrellCole@vai.org |
| Regina Hill | Director | Cell: (616) 443-6401 | regina.r.patterson@gmail.com |
| Sonya Hughes | Director | (616) 366-4227 | sonya@inclusiveoutcomes.com |
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